



*Energizing Spirits*

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*Transforming Lives*

[www.coldspringchurch.com](http://www.coldspringchurch.com)  
780 Seashore Rd. Cold Spring, NJ 08204  
Near Historic Cold Spring Village  
609-884-4065

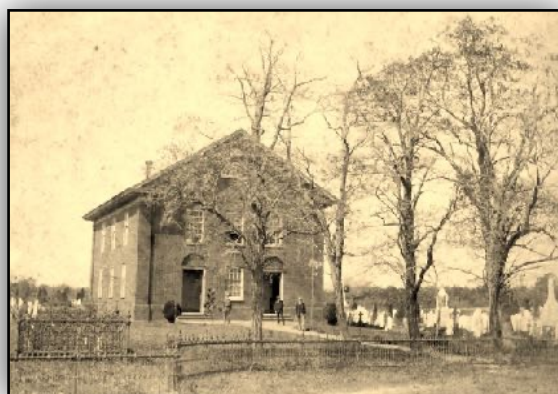
## **2023 Annual Congregational Meeting**

### **Annual Report for Year 2022**

**Sunday, January 29, 2023**

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**Celebrating 309 Years of Community Ministry to Cape May**  
**1714 to 2023 and beyond!**



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*Transforming Lives, Communities,  
and the World  
for more than 300 Years*

*Energize your spirit and your life!*

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## **Our VISION:**

*We believe that everyone deserves to experience God's love in relevant and authentic ways. Our thriving faith community energizes spirits and transforms lives by putting God's love into action to help make greater Cape May a better place. We invite others to join with us as we joyfully love and serve God and our neighbors through the power of the Holy Spirit in the name of Jesus Christ.*

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## **Our MISSION:**

*Cold Spring Presbyterian Church delivers spiritual resources and experiences that are centered in God's love. We enthusiastically proclaim the abundant life through Jesus Christ. Our mission is to improve the spiritual vitality and wellness of our congregation and community throughout the Cape May region through inspiring worship, practical teaching from God's word, innovative programs, and community-focused events and ministry.*

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## **Our GOAL: Be Involved!**

*Be Involved*

Be involved in doing good, for at the proper time  
good things will result if we do not give up.

Galatians 6:9



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## Docket for Annual Congregational Meeting

January 29, 2023 - Price Hall Banquet Room - Following Worship

1. Call to Order by the Moderator Rev. Dr. Kevin Yoho, teaching elder, pastor
2. Establish Quorum Norris Clark, Clerk of Session  
A quorum is defined as 15 members, or no fewer than 10%
3. Open in Prayer Pastor Kevin
4. Approve Docket
5. Approve Minutes (February 6, 2022)

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## Congregational Meeting Minutes from 2022

Sunday, February 6, 2022 following Worship Service

Moved, seconded, and passed:

Meeting convened 11:45 AM with prayer by moderator, Rev. Dr. Kevin Yoho

Approved the docket

Adjourned Annual Congregational meeting

Convened Corporate meeting

Approved change of bylaws to include cemetery services

Adjourned Corporate meeting

Re-convened congregational meeting

Nominating Committee Deacons Report

Opened nominations from floor

Closed nominations for Deacon

Elected slate of Deacons:

Robin Stiles

Nominating Committee Elders Report

Opened nominations from floor

Closed nominations for Elder

Elected slate of Elders:

Larry Moyer

Linda Kaempf

Presented and received reports

Approved Financial and Treasurer's Report

Closed with prayer and singing of hymn

Congregational Meeting Adjourned at 12:09 PM

## Docket for Annual Congregational Meeting, continued

6. Old Business — None

7. Report of the Nominating Committee Tom Imperato  
Committee Nominations and nominations from the floor (if any)  
**Election of Deacons** (Class)  
Vacancy (2023)  
Barbara Keister (2023)  
Janice Lewis (2024)  
Jim McCaughey (2024)  
Mary Imperato (2025)  
Robin Stiles (2025)  
  
**Election of Ruling Elders** (Class)  
Charles Keister (2023)  
Chuck McPherson (2023)  
Elaine Jordan (2023)  
Beverly Mate (2024)  
Tom Imperato (2024)  
Norris Clark (2024)  
Larry Moyer (2025)  
Linda Kaempf (2025)  
Robert L. Stiles (2025)
8. Commemoration for Members who joined the Church Triumphant (Page 8)
9. Report of the Pastor (Page 10)
10. Receiving the Annual Reports (starting on page 11)  
Anyone may offer gratitude for the good work or blessings received through our ministry, or contained in the Annual Report. Ask for clarifications or offer suggestions to the Session for their consideration, too. As we learn and grow, we want to celebrate what God is doing!
11. Gratitude expressed to our Volunteers, Elders, and Deacons.  
A special word of thanks is extended to the dozens of generous and gifted friends who have served faithfully on our teams, volunteered for events and projects, shared in financial support, or served on the Session or Deacons. We believe Cold Spring Presbyterian Church is a great place to invest your gifts of Time, Energy, Attention and Monetary resources (TEAM)! We have a place for you to share in what God is doing! Remember to pray for and encourage our volunteers, our pastor, and our elected leaders. **Be Involved!** in 2023.
12. Receiving the 2023 Budget and Mission Plan (Page 13)  
Any member may ask for clarifications, or offer expressions of gratitude, observations, or recommendations to the Session for their consideration.
13. New Business (if any)
14. Adjournment

15. Sending Hymn: Sweet, Sweet Spirit

Jayne McDonough

There's a sweet, sweet Spirit in this place,  
And I know that it's the Spirit of the Lord;  
There are sweet expressions on each face,  
And I know they feel the presence of the Lord.

Chorus

Sweet Holy Spirit, Sweet heavenly Dove,  
Stay right here with us, filling us with Your love.  
And for these blessings we lift our hearts in praise;  
Without a doubt we'll know that we have been revived,  
When we shall leave this place.

16. Closing Prayer Benediction

Pastor Kevin

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## Annual Statistical Report

*“Therefore, since we are surrounded by so great a cloud of witnesses..., let us run with perseverance the race that is set before us, looking to Jesus the pioneer and perfecter of our faith,...so that you may not grow weary or lose heart” (Hebrews 12:1-3).*

Membership as of December 31, 2021	74
Total Gains for 2022	0
Removed or moved to Affiliate Member List	1
Ralph Dilossi (at his request)	
Necrology of Members: Date of Passing	7
Jacob Schaad           January 13, 2022	
Elizabeth Miller       April 29, 2022	
Jake Lincoln           May 10, 2022	
Shirley Will           June 6, 2022	
Nancy Wand            July 22, 2022	
Nancy Mautz           September 2022	
Joan E. O’Neill        December 28, 2022	
Total Membership Losses for 2022	8
Baptisms	0
Membership as of December 31, 2022	66
Alphabetical List of Members (follows)	

Respectfully Submitted,

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*R. Norris Clark,*  
Clerk to Session



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## Members, December 31, 2022 (66)

Melissa Arnott  
Pamela Barsby  
Judy Beare  
Kevin Beare  
Lenore Bowne  
Barbara Cain  
Terry Chapman  
Norris Clark  
William Dehart  
Lois DeSoo  
Sue Dilks  
Wayne Dilks  
Marcus DiLossi  
Nichole DiLossi  
Amanda Dodd  
James Dodd, Jr.  
Lisa Englebert  
Anne Ferrari  
Fred Ferrari  
Robert Fite  
Beverly Greger  
Renie Grier  
Ann Griffith  
Linda Hall  
Robert Hall  
Mary Imperato  
Tom Imperato

Linda Kaempf  
Barbara Keister  
Charles Keister  
Nancy Kessler  
Janice Lewis  
Ted Lewis  
Jack MacVeigh  
Beverly Mate  
Lynda McCartney  
James McCaughey  
Rebecca McCaughey  
Dennis McDonough  
Jayne McDonough  
Charles McPherson  
Lenore McGann  
Joann Miller  
Larry Moyer  
Amy Myers  
Dale Myers  
Jonna Myers  
Neil Oberlin, Sr.  
Robert Olivieri  
Roseann Paulits  
Lillian Ridgway  
Taylor Rugge  
Norma Sasso  
Verna Shifflett

Ethel Simpson  
Katherine Sloan  
Susan Sparks  
Eileen Stalford  
John Stalford  
Robert Stiles  
Robin Stiles  
Ruth Traber  
Heather Wertley  
Marjorie Wetherill  
Dave Word  
Eileen Word

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### Affiliate List (2)

Trudie Schroeder  
Ralph Dilossi

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### Cradle Roll List (2)

James Russell Dodd, III  
Everly Ann Dodd

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## Our 2023 Goal: Let's Be Involved!

A great way to become more involved is to join our **Explorers Group**. This new member inquiry class will be announced this Spring. It will be online via Zoom. For more information, please send an email expressing your interest to Pastor Kevin.



**Explore the possibilities at Cold Spring Church!**

## Leadership of Cold Spring Presbyterian Church

We are grateful to our pastor, ruling elders who serve on Session (our leadership team), and our Deacons (our caring team)! They offer their gifts, energy, intelligence, imagination, and love in the name of Jesus Christ to empower us to achieve our mission. Their prayerful and wise servant leadership is deeply appreciated! Remember to pray for our leaders and offer encouragement as they serve.

### Our Pastor

The Rev. Dr. Kevin Yoho is our transformation pastor, invited by the session in 2016 in an interim role to lead us in a new community-focused journey. Pastor Kevin and Melissa have energized and blessed our community in countless ways and we are grateful for them.

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### Report of the Pastor

Hello, friends.

*Thank you* for joining our community and generously supporting our ministry. As you read through this *Annual Report*, remember that all of us, each in our own way, help to show God's love throughout greater Cape May in the name of Jesus Christ!

With our spiritual arms outstretched and hearts and minds open, we position ourselves for new blessings God has prepared us to receive in 2023 as we become more involved, differently involved. **Be Involved!** is our goal for 2023 that will guide our worship and mission.

I am excited and grateful that the Session has invited me to continue the transformational journey we began in 2016. Thank you for your prayers and support as we move forward together.

I am grateful to serve with a fantastic staff. Jayne McDonough is our gifted Music Director, and David Wilburn brings his skills and experience as our Facilities Manager. The congregation is also blessed to have a dedicated and creative leadership team of ruling elders and a caring group of Deacons. These loving individuals amplify and inspire the very best our congregation has to offer in the name of Jesus Christ.

I can't wait to see how new expressions to be involved will empower our growing mission to show God's love to our communities in 2023 and beyond!

Sincerely,



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## Our Community of Faith In Review

Finding new ways to stay in touch includes our Facebook page and especially reading the weekly *Connections*, our emailed newsletter. We pray for each other by posting requests online ([www.coldspringchurch.com/prayer](http://www.coldspringchurch.com/prayer)). We have generously supported our ministry with more of us giving online ([www.coldspringchurch.com/giving](http://www.coldspringchurch.com/giving)).

A *2023 Members and Friends Directory* is available in print and will be distributed on January 29 to help us stay in touch.

### The Session

Our Session meets monthly to provide prayerful leadership for the worship, mission, and community ministries of Cold Spring Presbyterian Church. We are blessed by their leadership! Our seven (7) elders are elected by the congregation to one of two Classes or terms of service. The Class year (in parentheses after each name) indicates that their installed term ends December 31 of that year. Elders may be re-elected to the office not to exceed six consecutive years. The Session includes Charles Keister, Chuck McPherson, Elaine Jordan, Beverly Mate, Tom Imperato, Norris Clark, Larry Moyer, and Linda Kaemph, organized into six ministry teams.

- Cemetery and Grounds (Linda, Tom)

- Community Life (Norris, Beverly)

- Congregational Life (Larry)

- Facilities (Chuck)

- Finance and Personnel (Tom, Elaine, Charlie)

- Worship and Music: (Beverly, Larry)

The Moderator of the Session is the Rev. Dr. Kevin Yoho. Norris Clark serves as the Clerk of Session. Elaine Jordan is the Treasurer. For our church corporation, Tom Imperato serves as President and Elaine Jordan serves as Treasurer.

## **The Deacons**

Our Deacons meet monthly to provide care and support for our congregation, and plan mission and outreach activities in the community. Our congregation is blessed as they lead and serve. Our up to six (6) deacons are elected by the congregation to one of two Classes. Deacons may be re-elected to office not to exceed six consecutive years.

The ministry of Deacon as set forth in Scripture is one of compassion, witness and service sharing in the redeeming love of Jesus Christ for the poor and those in need. The Presbyterian Church of the USA says the deacon: shall minister to those in need, the sick, friendless and to anyone in distress. Deacons also maintain a prayer list for people in need. We are grateful for our Deacon caring team!

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## **Report of the Deacons**

### **Ongoing Deacon Ministries**

Food programs -- St. Barnabas Cares Food Pantry, Seashore Church of the Nazarene  
Gleaning Center, Green Creek Bethel United Methodist Our Part Food Program  
Visitor welcome bags -- available at church entrances  
Cards ministry -- making connections with members and friends on their special days  
Prayer list review -- updated regularly  
Rides to church -- for those in need of transportation

### **Special Events 2022**

Souper Bowl Sunday -- collection of canned soups for food pantries  
40 Items in 40 Days -- collection of clothing and home goods to be donated to local  
thrift shops  
Reverse Advent Calendar -- food items collected and delivered to local food pantries

### **Members on the Board of Deacons in 2022**

Jim McCaughey  
Mary Imperato (Moderator)  
Barbara Keister (Secretary)  
Janice Lewis  
Robin Stiles

We thank all the generous members of this congregation for continuing to donate their time, money, and items of food throughout the year. This enables us to carry on our mission of caring in the community.

## Deacons Financial Report

Opening Balance January 1, 2022 \$2,311.66

### Deposits/Credits

Weekly collections and other donations (mail-in and [tithe.ly](https://tithe.ly)) 6,550.50  
Interest 0.33  
**Total Income 2022 6,550.83**

### Disbursements

Supplies 78.15

#### Mission Donations:

Cold Spring Presbyterian Church/Presbytery mission pledge 1,000.00  
Pam Smith/mission trips 600.00  
St. Barnabas Cares Food Pantry 700.00  
Seashore Church of the Nazarene Gleaning Center 700.00  
Family Promise of Cape May County 0.00  
Volunteers in Medicine of South Jersey 500.00  
Cape May Count Habitat for Humanity 500.00  
Green Creek Bethel United Methodist Church/Our Part Food Program 400.00  
Presbyterian Church (USA)/Disaster Relief Fund 500.00  
West Cape May Christmas Parade 100.00  
Caring for Kids 100.00  
Christ Child Society of Cape May County 100.00  
Toys for Tots of Cape May County 100.00  
Cape Christian Academy 100.00  
West Cape May Volunteer Fire Company 100.00

**Total Expenses 2022 6,078.15**

Closing Balance December 31, 2022 \$2,784.34

Respectfully Submitted,  
Mary Imperato, Treasurer

## Worship and Music Team

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### Worship and Music Team Mission Statement

*The Worship and Music Team collaborates with the Pastor and the Organist/Music Director to enable meaningful worship in the preaching of the Word of God, the administration of the Sacraments, and celebration with music. Through meditation on the Word of God, and subsequent application to their lives, the members of our congregation will be better equipped to serve God and the community.*

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### Report of the Worship and Music Team

Team members include the Rev. Dr. Kevin Yoho, Jayne McDonough, Beverly Mate (Chair), Rev. Lawrence Moyer, and Barbara Cain.

We provide a spiritually energizing hybrid in-person and online worship experience. Our online worshippers have reported good engagement. January 1, 2023 marked our 151<sup>st</sup> consecutive worship online experience. We are grateful for our creative and responsive leaders who deployed the technology and the financial and people resources we required to deliver the Good News to our growing in-person and online hybrid community.

- In-person and online worship services were held throughout 2022
- The Sacrament of the Lord's Supper was observed the first Sunday of each month
- Worship Guide prepared each week and displayed on our large screen
- Sound and video system improvements
- Limited copies of the Worship Guide are provided for those who have difficulty viewing the screen
- Blue hymnals were returned to pews
- Live music as well as broadcast music throughout
- Worship participation in-person averaged 38
- Worship participation online averaged 25 views
- We brought back the 5<sup>th</sup> Sunday hymn sings
- The Cape Classical Artists five concert series added The Messiah in December that was enjoyed by 120 in attendance with more online

### Expressions of Gratitude

- To Pastor Kevin for his engaging messages from God's word about Jesus
- To Chuck McPherson and Buddy Dehart for greeting worshippers and raising our flag each week.
- To Jayne McDonough for her many musical gifts and worship planning assistance
- To the online production team led by Norris Clark
- To Barbara Cain, Beverly Mate, Larry Moyer, and Jayne McDonough for their music solos at many services throughout the year.
- To the Christmas Decorating Team including Tom and Mary Imperato, Barbara Cain, Barbara Keister, Elaine Jordan, Linda Kaempf, Larry Moyer, Beverly Mate, and Jayne McDonough. A special thanks to Larry for setting up his beautiful church villages in our windows!

## **Chancel Flowers Report**

We beautified the sanctuary at Easter with lilies and poinsettias during Lent and Christmas. We want to thank our members for their flower dedications throughout 2022. Barbara's Seashell Florist in Villas continues to provide flowers priced at \$40 for two vases.

## Finance and Personnel Team

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### Finance and Personnel Team Mission Statement

*The mission of the Finance and Personnel Committee is to facilitate accountability of the Church's funds and other assets and provide financial information to enable decision-making that will ensure the Church's financial sustainability and to ensure Church employees have the training and tools to perform their job, are held accountable for achieving the goals of the Church, and are compensated appropriately for their efforts.*

Our Finance and Personnel Team members are:

Tom Imperato  
Elaine Jordan  
Charles Keister

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### Report of the Finance and Personnel Team

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#### 2022 Church Income

<u>Account</u>	<u>Income</u>	<u>2022 Actual</u>	<u>2023 Budget</u>
4001	Envelope Offering	\$79,802.14	\$92,300.00
4007	Loose Offering	\$6530.00	\$6000.00
4009	Special Offerings	\$340.00	\$100.00
4010	Flower Fund	\$1195.90	\$600.00
4013	Hall Rental	\$3354.63	\$4000.00
4014	Donations	\$3695.00	\$1000.00
4016	Church Tours	\$399.00	\$500.00
4021	Solar Panel Income	\$4831.00	\$5000.00
4022	Manse Rental	\$4600.00	\$6000.00
4023	Community Life	\$0.00	\$500.00
4045	Misc Income/Uncategorized	\$23,675.00	\$2000.00
4060	Interest	\$5.00	\$3.00
	Total Income	\$128,427.67	\$118,003.00



## 2023 Church Budget

Account	Expenses	2022 Actual	2023 Budget
6000	Accounting/Bookkeeping	\$2750.00	\$3000.00
6001	Activities Expenses	\$0.00	\$500.00
6003.1	Winter Concert	\$0.00	\$0.00
6004	Advertising	\$4014.68	\$2000.00
6005	Apportionment	\$2627.00	\$2627.00
6006	Bank Charges and Fees	\$442.09	\$0.00
6007	Buildings and Grounds	\$8099.21	\$7500.00
6008	Christian Education	\$273.94	\$300.00
6009	Cleaning Supplies	\$1717.60	\$1700.00
6010	Congregational Life	\$264.40	\$500.00
6011	Credit Card Fees	\$438.99	\$250.00
6013	Exterminator	\$800.00	\$800.00
6014	Fees and Dues	\$72.00	\$500.00
6016	Flowers	\$1605.66	\$1000.00
6017	Insurance	\$10,917.86	\$15,000.00
6020	Internet, Website, Software	\$13,676.76	\$10,000.00
6022	Legal and Professional Services	\$1318.46	\$1000.00
6023	Community Life	\$0.00	\$500.00
6025	Music and Worship	\$3072.96	\$3000.00
6026	Office Equipment	\$1737.28	\$1500.00
6027	Office Supplies	\$5066.17	\$5000.00
6029	Postage	\$524.02	\$500.00
6030	Pulpit Supply	\$510.00	\$1000.00
6031	Repairs and Maintenance	\$990.55	\$4500.00
6040	Utilities	\$13,976.63	\$16,000.00
6070	Communications Contract	\$38,100.00	\$38,100.00
6300	Payroll	\$53,625.23	\$50,000.00
6320	Payroll Taxes	\$1049.91	\$1200.00
6326	Pension/Medical	\$0.00	\$0.00
	Total Expenses	\$167,671.40	\$167,977.00
	Shortfall	(\$49,974.00)	
	Wells Fargo Transfer	\$49,974.00	

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## Bank and Investment Accounts

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### Church Checking Account (Sturdy)

Beginning Balance 1/1/2022	\$28,230.91
Ending Balance 12/31/2022	\$26,538.39

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### Church Investment Account (Wells Fargo)

Opening Value 1/1/2022	\$599,157.06
Cash deposited	\$0.00
Cash Withdrawn	-\$49,150.62
Change in value	-\$88,294.38
Closing Value	\$461,712.06

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### Cemetery Checking Account (Sturdy)

Beginning Balance 1/1/2022	\$53,574.44
Ending Balance 12/31/2022	\$35,994.13

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### Cemetery Investment Account (Wells Fargo)

Opening Value 1/1/2022	\$975,360.43
Cash deposited	\$13,842.35
Cash withdrawn	-\$48,826.62
Change in value	-\$119,426.04
Closing value 12/31/2022	\$820,950.12

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### Cemetery Capital Improvement Account (Sturdy)

Beginning Balance 1/1/2022	\$9,195.12
Ending Balance 12/31/2022	\$54,357.12

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### Mausoleum Account (Wells Fargo)

Opening value (1/1/2022)	\$31,968.44
Cash deposited	\$1,467.30
Cash withdrawn	-\$186.21
Change in value	-\$5054.47
Closing value (12/31/2022)	\$28,195.06

## Personnel Team

For the year 2022 Cold Spring Presbyterian Church continued the services of Princeton Strategic Communications to provide communication services. Ellen Smith continued her role as bookkeeper in 2022 at the same rate of \$250.00/month.

Our 2021-2022 Facilities Manager, Bob Michetti resigned early in 2022 to take a job with the Cape May Lewes Ferry. We then hired Dave Wilburn as Facilities Manager.

We continue to use the services of Seaside Management to provide maintenance work and grave openings in the cemetery along with office management.

Special thanks to our Church Organist and Music Director, Jayne McDonough, for all her dedication.

Respectfully submitted by the Finance and Personnel Team:  
Elaine Jordan, Charles Keister, Tom Imperato

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## Pastor's Compensation 09/01/2022–08/31/2023

The Pastor is employed on a part-time basis, serving approximately 19 hours per week, and is compensated as follows as approved by the Session and Presbytery for Southern New Jersey's Commission on Ministry:

Cash Salary	\$ 3,000.00
Housing Allowance	\$ 26,449.00
Total Effective Salary	\$ 29,449.00
Continuing Education (by voucher)	\$ 750.00
Reimbursable Expenses (by voucher)	\$ 1,560.00
Reimbursable Mileage (62.5 cents per mile)	
Pension and Medical Plan dues	\$ 0.00

Paid Vacation: 1 month (4 weeks including Sundays)  
Paid Study Leave: 2 weeks

The Pastor's contract is renewed on September 1, 2023.

## Facilities Team

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### Facilities Team Mission Statement

*The Facilities Team will improve the beauty, accessibility, usefulness, efficiency, care and maintenance of our buildings and structures, both interior and exterior, (including Price Hall (rental policies and processes), Red Brick Church, and manse, but excluding cemetery-specific structures), ensuring that all our facilities are welcoming and safe.*

Members of the Facilities Train include Charles McPherson (team leader) with the assistance of Dave Wilburn, Facilities Manager.

## Congregational Life Team

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### Congregational Life Team Mission Statement

*The Congregational Life Team seeks to provide fellowship events and activities during the year to celebrate our life together as one church family. The Team serves as a liaison for groups within the church to offer a variety of year-round fellowship events that foster Christian unity and love within our congregation and other communities of faith. In addition, the team seeks to encourage community involvement and service by welcoming all who wish to worship with us.*

The Congregational Life Team includes Larry Moyer (team leader) and Beverly Mate.

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### Report of the Congregational Life Team

This past year we started contacting congregational members to renew personal contact and be responsive to their interests and needs. We held a Soup, Salad & Pizza luncheon enjoyed by about 30 people, our first congregational meal since the pandemic. During the Summer, our Hospitality Table followed worship with delightful drinks and treats. We continue encouraging anyone interested in serving as Greeters and Ushers to invest in this vital ministry.

The team welcomes continued feedback and suggestions and looks forward to more opportunities to gather in 2023.

## Community Life Team

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### Community Life Team Mission Statement

*The Community Life Team seeks to identify opportunities for community engagement, involvement, and service by welcoming the community at large into learning and service activities on and beyond our campus.*

The Community Life Team is led by Norris Clark.

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### Report of the Community Life Team

Our community life program called Cold Spring Suppers will restart this year as informal in-person suppers at Price Hall on the first Tuesdays of the month at 7pm beginning this March. This program was Initially announced in 2020 and was held online only during the pandemic. Visit to learn more.

Cold Spring Suppers will combine engaging presentations and group discussions on faith and spirituality with complimentary pizza and drinks. All are welcome.

## Cemetery and Grounds Team



*Caring for families with dignified,  
personalized, burial services for  
more than 300 years*

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### Cemetery and Grounds Team Mission Statement

*Cemetery and Grounds Team will improve the beauty, accessibility, care, usefulness, and maintenance of our entire campus including cemetery-specific structures such as the field office, garage, and mausoleum, roads, parking lots; promote cemetery services, develop cemetery use guidelines, rules, operating procedures, review and recommend cemetery services prices, review monthly and annual reports such as required by the New Jersey Cemetery Board, and other responsibilities assigned by the session from time to time.*

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### Report of the Cemetery and Grounds Team

Seaside Management LLC. continues to provide excellent care of the cemetery grounds including servicing grave openings for interments and inurnments. During the year, we introduced a modest increase in the price of our services and also issued new Rules and Regulations governing allowable decorations at the grave sites. The annual Wreaths Across America ceremony was held in the Veterans Cemetery in December and was well attended. Also in December, we hosted our Annual meeting with the grave owners to report on the management and activities of the cemetery in accordance with NJ Cemetery Board regulations.

We are very grateful to Fred Ferrari, who served many years as team leader, and Judy Beare. Both completed their terms in 2022. Tom Imperato became team leader, later joined by Linda Kaemph. Other members include Elaine Jordan, Curtis Bashaw, and Jim McCaughey.

On the following pages are the Cemetery Activities Report and the Profit and Loss Statement.

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## Cemetery Activities Report

### Cemetery Activities Report 2020, 2021, and 2022

	2020	2021	2022
<b>GRAVE SALES</b>			
Traditional	62	63	35
Cremation Grave			1
Mausoleum	0	2	0
Columbarium	2	6	6
Family Niches	0	4	1
Veteran	0	9	6
Veteran's spouse	0	4	3
<b>INTERMENTS</b>			
Traditional	41	44	49
Cremation Urn	14	48	26
Reuse Fee	8	8	17
Foundations Installed (sq inches)	10,860	11,788	18,071



## Cemetery Profit and Loss

<b>Cold Spring Presbyterian Church Cemetery</b>	
<b>Profit and Loss</b>	
January 1, 2022 to December 31, 2022	
<b>Income</b>	<b>Amount</b>
4100 Grave Sales	45,856.00
4101 Grave Openings	83,075.00
4102 Footings	17,452.00
4103 Mausoleum Sales	3,950.00
4104 Mausoleum Openings	2,125.00
4104.5 Columbarium Sales	5,850.00
4110 Wells Fargo Transfers	25,300.00
4106 Miscellaneous Income	514.00
4108 Interest Income	6.70
<b>Total Income</b>	<b>\$ 184,128.70</b>
<b>Gross Profit</b>	<b>\$ 184,128.70</b>
<b>Expenses</b>	
6006 Bank Charges & Fees	18.00
6300 Seaside Management	
6301 Clean Up/Lawn care	75,000.00
6304 Grave Openings Expense	21,775.00
6305 Cremation Openings Expense	8,575.00
6306 Footings Expense	6,146.70
6307 Office Management	42,000.00
6309 Columbarium Openings Expense	650.00
6310 Miscellaneous Seaside Expenses	750.00
<b>Total 6300 Seaside Management</b>	<b>\$ 154,896.70</b>
6308 Seaside Profit Sharing	
6500 Buildings and Grounds	5,709.17
6507 Office Supplies and Expenses	64.33
6509 Postage	24.16
6630 Miscellaneous Expense	259.00
Professional Services	572.50
<b>M&amp;P Deposits</b>	<b>12,377.05</b>
<b>Total Expenses</b>	<b>\$ 173,920.41</b>
<b>Net Operating Income</b>	<b>\$ 10,208.29</b>
<b>Net Income</b>	<b>\$ 10,208.29</b>

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## Cemetery Monthly Transfers (Wells Fargo)

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### Wells Fargo Monthly Transfers

January	1,000.00
February	1,000.00
March	1,000.00
April	2,300.00
May	2,500.00
June	2,500.00
July	2,500.00
August	2,500.00
September	2,500.00
October	2,500.00
November	2,500.00
December	2,500.00
<b>Total Wells Fargo Transfers</b>	<b>25,300.00</b>

## Presbyterian Women Financial Report

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### Presbyterian Women Treasurer's Report

Checking Account (Sturdy)

Balance as of 01/01/2021	1,024.71
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#### Income

Bank Interest	0.10
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Total Income	0.10
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#### Expenses

Mission Disbursement

Church of the Nazarene Food Closet	200.00
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St Barnabas Food Closet	200.00
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Pam Smith - Mission to Indians	200.00
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Total Expenses	600.00
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Checking Account (Sturdy)

Balance as of 12/31/22	424.81
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Respectfully submitted,

Roseann Paulits, Treasurer